

Capital Market – Sales Associate Director / Director

Company & Team Description

Colliers is a leading global property agency and consultancy with Local Experts in Thailand. One of agency service is Capital Market which is an expertise in investment property sale & purchase, transactions for families, JV creation, partner search, hotel operator search and financial analysis.

Your responsibilities will include

- Carrying out a brokerage role within the team to sell (or by) a variety of real estate assets such as land plots, office buildings, hotels, and other commercial uses
- Manage certain client accounts that you secure or are allocated to you to look after
- Building and maintaining strong relationships with key clients and their associates
- Ensure deals are executed efficiently and follow up payment from clients in a timely manner
- Monitoring competitor's activity

Qualification

- Thai nationality ONLY
- Good command of English, spoken and written
- Experience in Sales of Real Estate Industry
- Bachelor's Degree with minimum 5 years of experience preferably in B2B.
- Ability to write and execute a marketing plan for project
- Proactive personality, a business mind-set
- Excellent skills in professional communication and customer relationship management.
- Highly organized, Ability to solve problems, work well under pressure, be either a good leader or a smart team player

Location:

C. I. T. Property Consultants Co., Ltd.

66 Tower, 22nd Floor Unit 2206-2207, 2556 Sukhumvit Road, Bangna-nua, Bangna
Bangkok 10260

What we offer you & Working Day:

- Annual Leave
- Group Insurance
- Provident Fund
- Monday – Friday 09:00 AM - 18:00 PM and every other Saturday 09:00 – 12:00.
Follow company calendar

Please apply with your CV to kanokporn.horprathum@colliers.com or call Kanokporn via +6680 639 2715 for more information