

WE ARE HIRING

JOIN OUR TEAM

COMPANY & TEAM DESCRIPTION

Colliers is a leading global property agency and consultancy with Local Experts in Thailand. Consulting Team covers Valuation, Advisory and Research to build strong relationships with local and international clients, re-engage past clients, and generate new leads across industries.

Client Relationship Manager to CONSULTING TEAM

Qualification :

- Proven experience in client relations, account management, or sales, preferably with both local and international clients.
- Strong networking and lead generation skills, including cold calling and client profiling.
- Excellent communication and presentation skills for virtual, in-person, and speaking engagements.
- Ability to analyze market data, generate leads, and create effective sales strategies.
- Proficiency in CRM tools, LinkedIn, and other marketing platforms for client prospecting.
- Organized and detail-oriented with project management experience, including cross-departmental coordination.
- Results-driven mindset with a proven ability to meet sales targets and KPIs

YOUR RESPONSIBILITIES WILL INCLUDE :

An experienced professional with a proven track record in client engagement, lead generation, and account management. Strong communication, presentation, and networking skills are essential. The candidate should be proactive, target-oriented, and adept at cross-departmental collaboration to achieve business goals.

- Engage and maintain relationships with local and international clients, including re-engaging past clients and identifying new opportunities.
- Generate leads through industry networking, events, cold calling, and market research across various sectors.
- Conduct market presentations, produce high-level consultancy materials, and promote services via LinkedIn and other platforms.
- Manage client accounts, including project timelines, scope reviews, coordination, and AR tracking.
- Collaborate with the DMD to execute sales plans, monitor KPIs, and implement departmental sales procedures.
- Prospect clients through online platforms, business groups, and professional networks, developing actionable sales strategies.
- Achieve sales targets by driving high conversion rates, generating proposals, and fostering repeat business and referrals.

APPLY NOW



Send your resume

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LOCATION :

C. I. T. Property Consultants Co., Ltd.
66 Tower, 22nd Floor Unit 2206-2207, 2556 Sukhumvit Road,
Bangna-nua, Bangna Bangkok 10260

WHAT WE OFFER YOU & WORKING DAY :

- Annual Leave, Performance Bonus, Group Insurance and Provident Fund
- Monday – Friday 09:00 AM - 18:00 PM and every other Saturday 09:00 – 12:00. Follow company calendar